



Social Value Policy

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Introduction to BLUE ELEPHANT UK LTD's Social Value Policy

This policy outlines BLUE ELEPHANT UK LTD's approach to social value measurement and management.

The policy is in seven separate sections, each specifically addressing one of Social Value UK's [Social Value Principles](#), and outlines how they will be incorporated into the way we run and review our activities. A list of key definitions can be found at the end of the document.

The contents of this policy will be reviewed annually by [job title] on [date].

Policy brief and purpose

BLUE ELEPHANT UK LTD's social value policy outlines our commitment towards measuring and managing the social value our organisation is creating. We understand that this process is important for four reasons:

- i. To be accountable to our stakeholders and ensure that we are taking responsibility for the role we are playing in their lives.
- ii. To manage our activities to be able to maximise the social value we are creating.
- iii. To enable best practice as an organisation.
- iv. To reduce our assumptions about the way our activities create value through outcomes to stakeholders.

Scope of the policy

This policy applies to Blue Elephant's daily operations, and is applied to project delivery methodologies.

Section One: Stakeholder involvement

1. Stakeholder identification

BLUE ELEPHANT UK LTD will create a list of stakeholders through consultation with knowledgeable staff, suppliers, clients and freelancers.

This list will be reviewed by the Senior Management Team and BLUE ELEPHANT UK LTD's board of directors annually, and will look to incorporate stakeholders and significant sub-groups within each stakeholder group that may experience different outcomes to the rest of the group at large. This list of identified stakeholders will be used to inform the frequency and extent of stakeholder involvement annually.

2. Stakeholder involvement in defining outcomes

BLUE ELEPHANT UK LTD will ensure that our stakeholder involvement is:

- **Complete with regard to stakeholder groups**

We will aim to involve representatives from each of our stakeholder groups and sub-groups at least annually. If possible, this involvement will take place through focus groups but we may also use other types of engagement methods appropriate and more specific to organisational resources and needs, such as forms and surveys.

- **Representative**

The stakeholders we involve in defining the outcomes of our organisation will be representative of the group at large by accessing stakeholders on the grounds of a range of diversity criteria. This will include age, gender, socioeconomic background, extent of involvement in our organisation's activities and other demographic criteria more specific to our organisation's activities.³

We will ensure the number of stakeholders we involve is appropriate for the level of decision, and that this sample is as representative of the wider stakeholder group as possible.

- **Open-ended and unbiased**

We will minimise bias in our questioning around potential outcomes but rather will ask stakeholders open-ended questions. This will enable them to define negative and unintended outcomes as well as the positive and intended outcomes they are experiencing.

Section Two: Understanding change

1. Understanding change

BLUE ELEPHANT UK LTD will ensure that our approach to understanding change is:

- **Outcomes rather than objectives-focused**

We will involve our stakeholders by asking them open-ended questions about changes they experience. We will allow time and space for stakeholders to discuss all outcomes that they experience including positive and negative outcomes, and intended and unintended outcomes. We will not take an objectives-focused approach to understanding change because this provides a narrow view of the outcomes that we play a part in creating. This is mainly because it is more likely to be driven by an organisational rather than stakeholder view of change.

- **Emphasising causality**

For each main stakeholder group, we will have some evidence behind the causal links between our inputs, outputs and outcomes. This may involve reasonable judgements around logical conclusions, and be reinforced by stakeholder data or external research.

- **Identifying indicators**

For each outcome that we decide to manage, BLUE ELEPHANT UK LTD will identify indicators that enable us to measure whether these outcomes are occurring, and how much of these outcomes are occurring.⁴

Section Three: Value the things that matter

1. Valuing inputs

To gain an understanding of the efficiency of our investments, we will develop an understanding of the inputs, or time and resources, that are required to deliver activities included within the scope of this policy.

This understanding will arise from considering all types of investment, including aspects that are not conventionally monetised, such as volunteer hours.

2. Understanding the relative importance of the outcomes for all stakeholder groups

For each stakeholder group, BLUE ELEPHANT UK LTD will build an understanding of relative importance for the outcomes that we decide to measure / report on.

We will do this using one or both of the following methods⁵:

- Asking each stakeholder group directly to indicate which outcomes are most important to them, either through weighting or ranking the outcomes, or associating them with monetary values through a valuation method.
- Conducting research to estimate values for each outcome, then verifying these estimations through asking stakeholders whether they are a reasonable representation of their views on outcomes values.

Section Four: Only include what is material

Consider the additional details associated with our outcomes

For the outcomes that we have chosen to measure / report on, we will estimate and collect the following supporting information:

Quantity	How many in each stakeholder group are experiencing these outcomes?
Duration	How long are these outcomes lasting for, according to stakeholder experience?
Causality	How strong is the causal link between BLUE ELEPHANT UK LTD's activities and the outcome? i.e. what are the deadweight and attribution values?
Value	How important is the outcome?

This above information, when considered in full, helps us understand whether an outcome is significant and is material to decisions.

There may be outcomes that we consider relevant, even though they are not significant. We will ensure these are still included in the analysis.

If possible, this information will be collected through asking stakeholders directly about their first-hand experiences.

Section Five: Do not over-claim

1. Understand approximate duration for key outcomes

BLUE ELEPHANT UK LTD will ask stakeholders or use external research to help estimate the duration of outcomes we manage.

2. Understand deadweight for key outcomes

BLUE ELEPHANT UK LTD will ask stakeholders or use external research to help estimate deadweight for the material outcomes, i.e. what would have happened if the stakeholders had not been involved in Blue Elephant and its projects, and questioning whether they would have experienced some degree of the outcomes, and if so, what degree.

3. Understand attribution for key outcomes

BLUE ELEPHANT UK LTD will ask stakeholders or use external research to help estimate what other organisations have contributed to the changes that our stakeholders are experiencing, and how much of the outcomes are down to us rather than the other organisations.

Section Six: Be transparent

Be transparent

BLUE ELEPHANT UK LTD will be clear in both internal and external reports on the scope of our impact analysis and which activities we are analysing.

We will also clearly outline the timescale, audience and purpose of the analysis.

We will endeavour to include links to any external research we are referencing, and clearly explain our rationale for all judgements and decisions that we make.

Section Seven: Verify the results

BLUE ELEPHANT UK LTD's policy on verification will depend on the audience and purpose of our analysis.

1. Verifying results for internal reporting purposes

For analyses entirely intended for internal feedback and management use, useful verification will come in the form of requesting representatives from each stakeholder group to review the analysis, specifically the results and recommendations section, to ensure it is consistent with their experiences.

2. Verifying results for external reporting purposes

For analyses that will be circulated to external stakeholders, such as partner organisations and funders, all reports will be reviewed internally by at least two people, with at least one being a member of the senior management team, in addition to the representatives from each stakeholder group being shown the report.

BLUE ELEPHANT UK LTD will also ask external 'critical friend' organisations to give feedback on an informal basis before circulating more widely externally.

Where appropriate, we will seek a more formal assurance process.

This policy outlines BLUE ELEPHANT UK LTD's commitment to implementing policies that will improve the management and maximisation of our social impact. We will review it annually, and amend or change it as necessary.

Key definitions

For the purposes of this document, the following definitions are used:

Attribution: an assessment of the amount of change caused by the contribution of other organisations or people.

Deadweight: an assessment of the amount of change that would have happened even without the intervention of BLUE ELEPHANT UK LTD.

Financial proxy: the value assigned to different outcomes, expressed in terms of currency.
Material: the characteristic of something being relevant or significant to BLUE ELEPHANT UK LTD and our activities and future decision making.

Outcome: a change, positive or negative, that a stakeholder experiences as a result of an activity. Outcomes usually fall into one of five categories: a change in circumstance, behaviour, capacity, awareness or attitude.

Outcomes to be managed: where an outcome is important enough (for example, because it has a high value or occurs frequently among the main stakeholder groups) for BLUE ELEPHANT UK LTD to want to increase its frequency or duration through our activities.

Stakeholder: individuals or organisations that experience material outcomes as a result of our activities.